# Exchanges Between Hokkaido and the Russian Far-East in Tourism

2021.12.9



# 1. Exchanges With the Russian Far-East: Overview

#### 1 Framework of Exchanges

- In 1992, Hokkaido and 3 Far-Eastern regions (Sakhalin Oblast, Maritime Territory, Khabarovsk) established a Joint Standing Committee on Economic Cooperation Between Hokkaido and the Far-Eastern Region of the Russian Federation, and exchanges began based on the cooperation program.
- In 2018, 6th Program (FY2018-2022) was established

Agreed to focus on Food and Health, Cold Region, Environmental Conservation, and Tourism Exchange (Transportation and Logistics)





#### 2 Access to the Far-Eastern Region

#### By Air

5 flights a week from Shin-Chitose to Yuzhno-Sakhalinsk, and 2 flights a week from

Vladivostok (currently unavailable)

2 flights a week from Narita to Vladivostok



#### By Sea

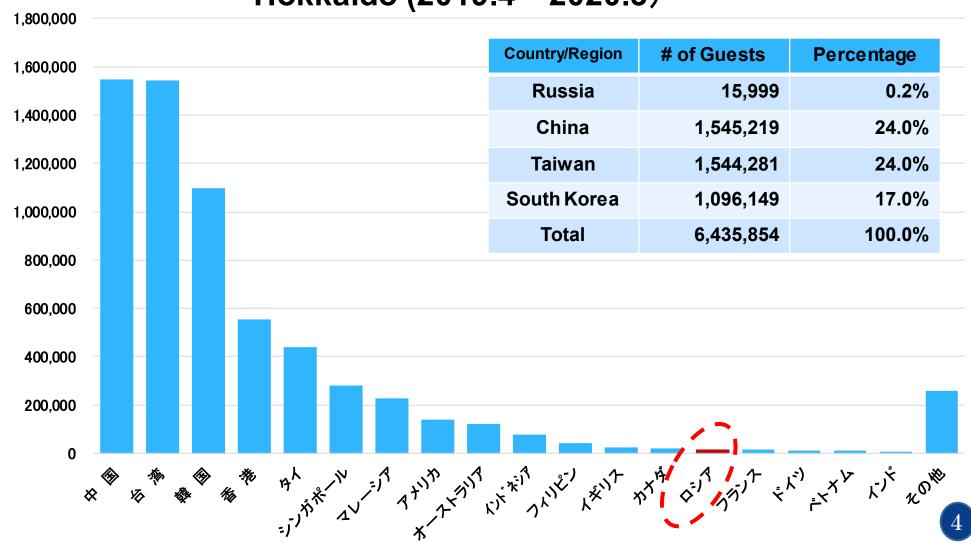
Ferry service from Korsakov to Wakkanai (currently unavailable)





#### 3 State of Tourism

### Number of Foreign Guests Staying Overnight in Hokkaido (2019.4~2020.3)



# 2 Tourism Exchange Initiatives

#### 1—Promotion of Hokkaido

#### Hokkaido Fair (Sakhalin Oblast, Maritime Territory) (December 2020)

 Promoted Hokkaido tourism at a fair of food items like fruits and snacks, winter clothes, and other general merchandise.



Planned for 2021
December 18-19 Yuzhno-Sakhalinsk
December 25-26 Vladivostok

#### Tourism Presentation in Khabarovsk (October, 2021)

- Took part in the First Far-East Trade Forum in Khabarovsk
- Presented on the appeal of Hokkaido tourism in the Roundtable Session: New Realities of Tourism 2020-2021





#### Video Content with Russian Personality (From 2020)

- Collaborated with Alena (Hokkaido Support Ambassador)
- Video promoting various locations in Hokkaido by Alena is released weekly on social media





#### Video by Russian YouTuber in Japan (From November 2021)

• Dmitri Shamov (Russian YouTuber, in Japan for 9 years) promoting the jewels of Hokkaido









**Шамов Дмитрий** チャンネル登録者数 89.4万人 登録済み

#### 2 Promotion of Russia

 Promotion of the Maritime Territory at Film Concerts (From March 2021)

 The film of the performance of the Pacific Symphony Orchestra, representing the Maritime Territory, was shown in Sapporo,

Wakkanai, and Hakodate

The Maritime Territory was promoted





## Hokkaido International Exchange Fair (March 2021)

- Panel exhibition of regions with a friendly partnership with Hokkaido
- Sakhalin Oblast, Maritime Territory, Khabarovsk region, Moscow Oblast, Saint Petersburg, and Novosibirsk were promoted with panel exhibits and video contents.





- Understand Russia Seminar (August and November 2021)
  - Jointly held an online seminar with the Hokkaido International Exchange and Cooperation Center
  - Presented on Russian tourist destinations and Russian lifestyle topics



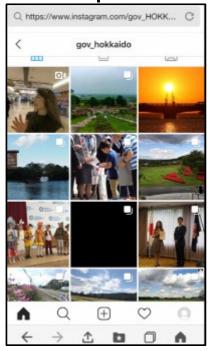


#### 3 Two-Way Promotion

Promotion on Social Media (From 2020)

Posting information about Hokkaido and Russia on Instagram and

other social medial platforms













- 1. Instagram [https://instagram.com/gov\_HOKKAIDO/]
- 2. Twitter [https://twitter.com/gov\_HOKKAIDO/]
- 3. Facebook (<a href="https://www.facebook.com/gov.HOKKAIDO/">https://www.facebook.com/gov.HOKKAIDO/</a>)

#### 4 Business Matching

### Industry-Specific Web Meeting with Russia (October 2020)

- Tourism-themed business matching event was held online
- Participation Companies: Japan 2, Russia 10





